

### Traditional Industrial Distribution Proposed Program of Study

		Fall Semester			Spring Semester		
	Course	Course Title	Hrs.	Course	Course Title	Hrs.	
<b>Freshman</b>	EH 101	English Composition	3	EH 102	English Composition	3	
	MA 109	Survey of Calculus	3	Core Fine Art	ARH 101, MU 120, or THR 100	3	
	Core History	HY 101, 102, 120, or 121	3	BUS 101	Introduction to Business	3	
	Core Social Science	PY 101, SOC 100, or ANTH 101	3	Core Science	With Lab	4	
				IS 103	Applied Information Technology	3	
		<b>Total Credits:</b>	<b>12</b>		<b>Total Credits:</b>	<b>16</b>	
<b>Sophomore</b>	Core Literature	Approved Sequence	3	Core Literature	Approved Sequence	3	
	Core Science	With Lab	4	CM 101	Public Speaking	3	
	QM 214	Quantitative Analysis I	3	QM 215	Quantitative Analysis II	3	
	AC 200	Principles of Accounting I	3	AC 201	Principles of Accounting II	3	
	EC 210	Principles of Microeconomics	3	EC 211	Principles of Macroeconomics	3	
	ME 101	Engineering Graphics for ID	1	LS 246	Legal Environment of Business	3	
			<b>Total Credits:</b>	<b>17</b>		<b>Total Credits:</b>	<b>18</b>
<b>Junior</b>	BUS 350	Business Writing	3	EE 305	Overview of Electrical Engineering	2	
	MK 303	Basic Marketing	3	ME 302	Overview of Mechanical Engineering	3	
	MG 302	Management Processes & Behavior	3	MK 416	International Marketing	3	
	FN 310	Fundamentals of Financial Management	3	EC Upper Core	EC 300/400 Level Upper Core	3	
	IS 303	Information Systems	3	Electives	General Electives	4	
			<b>Total Credits:</b>	<b>15</b>		<b>Total Credits:</b>	<b>15</b>
<b>Senior</b>	MK 320	Introduction to Industrial Distribution	3	MK 430	Industrial Distribution Operations	3	
	MG 403	Operations Management	3	MK 435	Industrial Distribution Policies	3	
	MK 330	Professional Selling	3	MK 495	Industrial Distribution Practicum	2	
	MK 408	Marketing Research	3	BUS 450	Strategic Management	3	
			<b>Total Credits:</b>	<b>12</b>		<b>Total Credits:</b>	<b>11</b>

ME 301 (2 hours) and MSE 350 (3 hours) are only taught in the summer and should be taken during the summer of the junior year.